



Cost Savings: Money in the Bank

As supply management groups deliver greater strategic value to the organization, new measurements that align with business goals are emerging. However, cost savings is still the most popular measurement used to communicate the value of the supply management group, with cost reduction savings leading the way. In a separate report (*New Measures of Value, 2017*), 100 percent of companies indicated they measure cost-reduction savings, and 79 percent indicated they measure cost-avoidance savings.

Source: *The Metrics of Supply Management (Cross-Industry)*, CAPS Research, 2017.

Measure up. Move Forward.

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