



Measures to Define Value

While cost reduction and cost avoidance remain popular, supply management groups are using additional measurements of their contribution to corporate KPIs. Supply management groups have metrics that are outward facing, aligned with business goals and part of shared scorecards with internal business partners.

Source: *New Metrics of Value*, CAPS Research, 2017.

Measure up. Move Forward.

CAPS Research, a non-profit organization advancing the profession of procurement and supply management through outstanding unbiased research, benchmarking, and peer-to-peer networks. In partnership with the Institute for Supply Management® and W. P. Carey School of Business at Arizona State University we empower supply management professionals with profound discovery, powerful connection, and clear foresight. [Learn more about CAPS Research benchmarking opportunities!](#)

© 2017, Arizona Board of Regents on behalf of Arizona State University