



Schedule of Activities
16th Annual CAPS Research International Executive Roundtable
March 13 - 15, 2005

Notes:

- ◆ **Plenary Sessions are in the Sunshine Room.**
- ◆ **Mute your cell phone during Roundtable sessions.**
- ◆ **Return promptly from scheduled networking breaks.**
- ◆ **Complete the Executive Roundtable Evaluation Form.**

Sunday, March 13 - Seating in the Sunshine Room is in alphabetical order by participants' Company Name

- 2:00 - 2:15 pm CAPS Research Program Introduction
- 2:15 - 2:45 pm CAPS Research Overview
Phillip L. Carter, D.B.A.
Executive Director, CAPS Research
- 2:45 - 3:45 pm Introduction of Participants
Each participant will have 45 seconds to respond to the following:
As my organization moves towards an Integrated Supply Chain, our focus in 2005 will be on:
- 3:45 - 4:00 pm Refreshment Break
- 4:00 - 4:15 pm Supply Management Image Campaign 2005
Paul Novak, C.P.M., A.P.P.
Chief Executive Officer
Institute for Supply Management
- 4:15 - 5:00 pm Opening Presentation
Tanya Penny
Vice President of Procurement
MCI, Inc.
- 5:00 - 6:30 pm Networking Break and Free Time
- 6:30 - 8:30 pm Reception and Dinner at Mummy Mountain - Outdoor Event

Monday, March 14 - Seating in the Sunshine Room is in alphabetical order by participants' Last Name

7:00 - 7:45 am Breakfast - Sonoran Terrace

8:00 - 9:00 am Strategic Outsourcing: Final Results and Procurement Outsourcing Insights
Robert M. Monczka, Ph.D., C.P.M.
Joseph R. Carter, D.B.A., C.P.M.
Thomas H. Slaight A. T. Kearney, Inc.
Procurement Outsourcing Study
Deb Stanton, Whirlpool Corporation

9:15 - 10:00 am Strategic Outsourcing - Small Group Breakout Sessions
Group 1 Payson Meeting Room
Group 2 Yuma Meeting Room
Group 3 Cholla Meeting Room

10:15 - 11:00 am RFID Strategies
Kenneth J. Petersen, Ph.D.
Mark Barratt, Ph.D.

11:15 - 12:00 noon RFID Strategies - Small Group Breakout Sessions
Group 1 Payson Meeting Room
Group 2 Cholla Meeting Room

12:15 - 1:30 pm Lunch - Sonoran Terrace

1:45 - 2:30 pm Keynote Presentation
Mr. John E. Potter
Postmaster General and Chief Executive Officer
United States Postal Service

2:30 - 3:15 pm Redirecting Resources to Services Purchasing
Lisa M. Ellram, Ph.D., C.P.M.

3:30 - 4:15 pm Services Purchasing - Small Group Breakout Sessions
Group 1 Payson Meeting Room
Group 2 Yuma Meeting Room
Group 3 Cholla Meeting Room

4:30 - 5:15 pm The Transformation of Purchasing and Supply to World Class: What's Next?

Helmut F. Porkert, Ph.D.
Chief Procurement Officer
ChevronTexaco Corporation

5:15 - 6:30 pm Free Time

6:30 - 8:30 pm Reception and Dinner
Peace Pipe Patio and Meeting Room

Tuesday, March 15 - Seating in the Sunshine Room is in alphabetical order by participants' First Name

7:00 - 8:00 am Breakfast - Sonoran Terrace

8:15 - 9:00 am Supplier Relationship Management: A Competitive Opportunity?

Robert M. Monczka, Ph.D., C.P.M.

9:00 - 9:30 am Research Programs and Initiatives

Phillip L. Carter, D.B.A.

9:40 - 10:30 am Free-For-All Discussions

Topic 1 Payson Meeting Room
Topic 2 Yuma Meeting Room
Topic 3 Cholla Meeting Room

10:40 - 11:25 am Market Basket of Goods Benchmarking Initiatives/Results for MRO Products and Office Products

D. Steven Wade
Jonathan Francom, Intel Corp.

11:25 - 11:30 am Closing Remarks

Participants and guests staying for lunch on Tuesday should contact Anne King for tickets that can be used in the Navajo restaurant.

End of the 16th Annual CAPS Research International Executive Roundtable

UPCOMING RESEARCH EVENTS

<u>Dates</u>	<u>Event</u>	<u>Location</u>
March 17-19 2005	16 th Annual North American Research Symposium	Tempe, AZ
April 21 2005	Critical Issues Partnership Conference: Managing Commodity Spend in Turbulent Times	Grand Rapids, MI
June 3 2005	7 th Annual Japan Research Workshop	Tokyo, Japan
June 9-10 2005	8 th Annual Asia Research Workshop	Shanghai, China
June 15 2005	Critical Issues Partnership Conference: Optimizing MRO Inventory Management	Phoenix, AZ
July 21 2005	Critical Issues Partnership Conference: Outsourcing Strategies	Kansas City, MO
October 2-4 2005	6 th Annual Best Practices Workshop	Phoenix, AZ
April 2-4 2006	17 th Annual International Executive Roundtable	Phoenix, AZ